

GROUP FINANCIAL HIGHLIGHTS

BUSINESS DEVELOPMENT AND EARNINGS

		2015	2014	2013	2012	2011
Order intake	€ m	2,261.2	2,321.2	2,241.2	2,257.4	2,132.3
Sales revenue	€ m	2,334.8	2,181.7	2,247.3	2,268.2	2,091.0
Earnings before interest and taxes (EBIT)	€ m	105.2	89.2*	136.2	150.4**	133.4
Earnings before income taxes (EBT)	€ m	93.4	72.8*	119.4	132.8**	120.5
Earnings after income taxes	€ m	52.2	46.3*	79.9	90.3**	83.3
Cash flow	€ m	137.5	124.4*	142.3	156.9**	137.0

BALANCE SHEET

		2015	2014	2013	2012	2011
Balance sheet total	€ m	2,291.1	2,277.9*	2,151.5	2,188.0**	1,974.1
Fixed assets	€ m	633.1	622.6	591.2	602.0	560.5
Capital expenditure	€ m	82.8	85.1	57.1	91.4	93.5
Depreciation and amortisation expense	€ m	72.8	66.2	60.2	58.6	51.0
Current assets	€ m	1,573.6	1,568.5	1,520.6	1,546.2	1,389.2
Equity (incl. non-controlling interests)	€ m	870.2	819.7*	844.5	832.2**	869.1
Equity ratio (incl. non-controlling interests)	%	38.0	36.0*	39.3	38.0**	44.0

PROFITABILITY

		2015	2014	2013	2012	2011
Return on sales	%	4.0	3.3	5.3	5.9**	5.8
Return on equity	%	11.1	8.8*	14.2	15.6**	14.2
Return on capital employed	%	4.9	4.3	6.6	7.5**	7.4

EMPLOYEES

		2015	2014	2013	2012	2011
Number of employees at 31 Dec.		16,196	16,309	16,546	16,207	15,674
Staff costs	€ m	819.3	784.8*	787.6	758.3**	698.0

SHARES

		2015	2014	2013	2012	2011
Market capitalisation at 31 Dec.	€ m	659.2	735.7	804.3	769.4	741.0
Earnings per ordinary share (EPS)	€	22.30	21.97*	37.38	42.48**	40.95
Earnings per preference share (EPS)	€	22.56	22.23*	37.64	42.74**	41.21
Dividend per ordinary share	€	5.50	8.50	12.00	12.00	12.00
Dividend per preference share	€	5.76	8.76	12.26	12.26	12.26

* Adjustment under IAS 8

** Adjustment to reflect the retroactive amendment to IAS 19